

### January

 Monday, January 27 from 3:00 – 5:00pm – Trade Talk – Austin: Construction (JE Dunn)

### **February**

- Tuesday, February 4 from 6:00 10:30pm Parade of Stars Awards Gala (Omni Dallas)
- Tuesday, February 11 from 11:00am 1:00pm Table Topics (WBCS Office, Irving)
- Thursday, February 27 from 3:30 5:30pm WBE Industry Mixer: ACE (WBCS Office, Irving)

#### March

• Tuesday, March 10 from 11:00am – 1:00pm - Table Topics (WBCS Office, Irving)

## April

- Tuesday, April 7 from 11:00am 12:00pm Table Topics (Virtual)
- Wednesday, April 8 from 10:00 11:00am Virtual Coffee Break: Strategies for Managing Employees (Virtual)
- Wednesday, April 15 from 10:00 11:00am Virtual Coffee Break: Maximizing COVID-19 Financial Assistance (Virtual)
- Tuesday, April 21 from 11:00am 12:00pm Table Topics (Virtual)
- Wednesday, April 22 from 10:00 11:00am Homeschooling While Working from Home (Virtual)
- Wednesday, April 22 from 11:30am 1:00pm Women Owned Wednesday: Virtual Lunch and Learn (Virtual)
- Wednesday, April 29 from 10:00 11:00am Virtual Coffee Break: Mental Health and Disconnecting (Virtual)
- Thursday, April 30 from 11:30am 1:00pm WBCS Corporate Connections (Virtual)

#### May

- Wednesday, May 6 from 10:00 11:00am Virtual Coffee Break: The Sandwich Generation – Caring for Both Your Parents and Children During COVID -19 (Virtual)
- Thursday, May 7 from 3:00 4:00pm Additional Coronavirus Financial Relief Resources WBENC RPO Event (Virtual)
- Tuesday, May 12 from 11:00am 12:00pm Table Topics (Virtual)



- Wednesday, May 13 from 10:00 11:00am Virtual Coffee Break: "Tips on Seeing Your Business Through a Crisis" (Virtual)
- Wednesday, May 20 from 10:00 11:00am Virtual Coffee Break: Topic TBD
- Tuesday, May 26 from 10:30am 12:00pm Bonus May Table Topics "Marketing in the Aftermath of COVID 19" (Virtual)
- Wednesday, May 27 from 10:00 11:00am Virtual Coffee Break: "Part 2 Discussion on SBA Loans and other Funding Resources"
- Wednesday, May 27 from 11:30am 1:00pm Austin WOW (Virtual)

### June

- Thursday, June 4 from 10:00 11:00am Trade Talk: Public Entities (Virtual)
- Tuesday, June 9 from 10:30am 12:00pm Table Topics: Conversational Intelligence (Virtual)
- Thursday, June 11 from 10:00 11:00am Prospect Webinar: Certification for Women Veterans (Virtual)
- Tuesday, June 16 from 3:00 4:00pm WBE Industry Mixer: ACE (Virtual)
- Wednesday, June 17 from 10:00 11:00am Virtual Coffee Break: Transitioning Back to the Office (Virtual)
- Thursday, June 18 from 9:00 9:45am New Member Webinar (Virtual)
- Wednesday, June 24 from 11:30am 12:30pm Austin WOW: Remove Bias in Your Business (Virtual)

## July

- Tuesday, July 14 from 10:30am 12:00pm Table Topics: Staying Mentally Strong (Virtual)
- Thursday, July 16 from 9:00 9:45am New Member Webinar (Virtual)
- Thursday, July 16 from 10:00 11:00 am Prospect Webinar: Doing Business with the Federal Government (Virtual)
- Tuesday, July 21 from 3:00-4:00pm How to Do Business with Vizient (Virtual)
- Wednesday, July 22 from 11:30am 12:30pm Austin WOW: Topic TBD (Virtual)
- Thursday, July 23 from 3:00pm 4:00pm Regional Virtual Mixer (Virtual)
- Tuesday, July 28 from 10:30am 12:00pm Bonus Table Topics: Topic TBD (Virtual)
- Thursday, July 30 from 10:00 11:30am Austin Insights (Virtual)

### August

• Thursday, August 6 from 10:00 – 11:00 am – Prospect Webinar: Access the Sister RPO Network (Virtual)



- Tuesday, August 11 from 10:30am 12:00pm Table Topics: Mindfully Increase Diverse Spend (Virtual)
- Thursday, August 13 from 3:00 4:00pm WBE Industry Mixer: ACE (Virtual)
- Thursday, August 20 from 9:00 9:45am New Member Webinar (Virtual)
- Tuesday, August 25 from 10:30am 12:00pm Bonus Table Topics: Topic TBD (Virtual)
- Wednesday, August 26 from 11:30am 12:30pm Austin WOW: Topic TBD (Virtual)

### September

- Connections to Contracts (TBD)
- Tuesday, September 15 from 10:30am 12:00pm Table Topics: Staying Relevant (Virtual)
- Thursday, September 17 from 9:00 9:45am New Member Webinar (Virtual)
- Thursday, September 24 from TBD Connections to Contracts Austin (Virtual)

#### October

- Thursday, October 8 from 9:30 11:00am Trade Talk: Healthcare (Virtual)
- Tuesday, October 13 from 10:30am 12:00pm Table Topics: Cultivating High Performers (Virtual)
- Thursday, October 15 from 9:00 9:45am New Member Webinar (Virtual)
- Thursday, October 22 from 3:00 4:00pm Regional Virtual Mixer (Virtual)
- TBD Trade Talk Austin: Technology (Virtual)

#### November

- Harvesting Partnerships (TBD)
- Tuesday, November 10 from 10:30am 12:00pm Table Topics: Competitive Negotiations (Virtual)
- Thursday, November 12 from TBD Office Open House (Virtual)
- Thursday, November 19 from 9:00 9:45am New Member Webinar (Virtual)

#### December

- Thursday, December 3 from 9:30 11:00am Trade Talk: Construction (Virtual)
- Thursday, December 10 from 3:00 4:00pm WBE Industry Mixer: ACE (Virtual)
- Thursday, December 17 from 9:00 9:45am New Member Webinar (Virtual)



Dallas - Fort Worth Event Descriptions

## Parade of Stars Awards Gala (February 4, 2020)

The Parade of Stars Awards Gala is an illuminating semiformal evening event honoring Women's Business Enterprises and Sustaining (Corporate) Members who go above and beyond to ensure the successes of women-owned businesses. The event features a cocktail reception, seated dinner, awards ceremony and after party.

## **Connections to Contracts (TBD)**

Connections to Contracts is a procurement-focused event that features a grab-and-go breakfast, corporate roundtable procurement discussions, a c-suite executive keynote luncheon, "prime time" sessions led by Sustaining (Corporate) Members and their Tier 1 suppliers, and a closing networking reception.

## **Harvesting Partnerships (TBD)**

Harvesting Partnerships is a half-day conference focused on top-tier educational programming. The event begins with a keynote luncheon and the Lillie Knox Investment Award presentation. The afternoon is dedicated to Women's Business Enterprise led roundtable discussions on business themes such as marketing, legal, human resources and more! The event concludes with a networking reception.

### Office Open House (November 12, 2020)

Open networking and a WBCS Year-in-Review presentation at the WBCS headquarters office in Irving

### **Table Topics Luncheons (Monthly)**

Table Topics Luncheon is a monthly series featuring a networking lunch and a keynote speaker focused on communication, business development, or personal development. There are 10 luncheons in 2020, held February through November.

## **Trade Talk (Quarterly)**

Trade Talk is a quarterly industry-focused event featuring open networking and Sustaining (Corporate) Member remarks on industry trends and their supplier diversity initiatives. Held in March, June, October and December, the industries featured are healthcare, public entities, finance, and construction respectively. These events are exclusively reserved for WBE members and the event's corporate sponsors.

# **Neighborhood Mixer (Quarterly)**

Open networking at various locations throughout the metroplex. Open to all.



## **WBE Industry Mixer (Quarterly)**

Open networking at various locations throughout the metroplex. Open to women-owned businesses working in or for the noted industry.

### **Austin Event Descriptions**

## Trade Talk - Austin (January and October, 2020)

Trade Talk – Austin is a biannual industry-focused event featuring open networking and Sustaining (Corporate) Member remarks on industry trends and their supplier diversity initiatives. Held in January and October, the industries featured are construction and technology respectively.

# **Austin Insights (July 2020)**

Austin Insights is a premier evening event featuring an executive keynote presentation and networking reception. Women business owners, procurement professionals, government officials, and community partners convene at this event to create valuable connections and discover upcoming business opportunities.

# Connections to Contracts - Austin (September 24, 2020)

Expanding the features of the previously held Winning the Bid event, Connections to Contracts – Austin begins with a networking breakfast, followed by Sustaining (Corporate) Member hosted roundtable discussions, and concludes with a business development workshop.